



**Press Announcement for Immediate Release
London Thursday 5th March 2020**

Canaccord's David Esfandi Named as CEO of the Year

At the annual City of London Wealth Management Awards held at the Guildhall, Natasha Kaplinsky presented David Esfandi with the *CEO of the Year Award*. The Award was in recognition of his leadership in the commercial acquisition and successful integration of three businesses, which have effectively doubled the size of Canaccord Genuity Wealth Management's business.

Julius Baer's Patricia Astley was named Female Wealth Manager of the Year while Simon Reeks from Tilney secured the similar male accolade. David Nicol was presented with a Lifetime Achievement Award after his time at Brewin Dolphin which saw AUM increase from £26bn to over £48bn.

St James's Place notched up its 6th consecutive Wealth Manager Company of the Year Award and Brewin Dolphin won the Objectway Award for Best Discretionary Wealth Management.

In addition to winning the Regional Wealth Manager of the Year for Southern England, Redmayne Bentley's Darren Hirsh and Fraser Robb picked up individual awards.

Angela Knight CBE, a member of the independent judging panel said

"Recognition at COLWMA is now firmly established as the place to be for companies and individuals in the Wealth Management sector delivering exceptional levels of service. It is the public which decide the winners of company awards and this year over 33,000 votes were polled which is a new record. In addition, over 100 nominations were put forward for individual awards. All winners and nominees have done extremely well and are to be congratulated."

David Nicol, CEO of Brewin Dolphin, who was presented with the Lifetime Achievement Award for his contribution to the wealth management sector, said

"I am honoured to accept this award. As I look back over the past 7 years, I am proud of what we have achieved, including almost doubling AUM. We continue to nurture our clients, guiding them through often very complex financial situations to ensure they have good financial outcomes and the freedom to have the lives they want for themselves and their family."

The support of corporate event partners plays an important role in the organisation of the City of London Wealth Management Awards. Alberto Cuccu, CEO of Objectway Ltd, a long-standing supporter of Goodacre's industry functions, said

"Objectway could not miss such an important occasion that recognises the highest levels of service and quality in the UK's Wealth Management sector. This awards ceremony's mission is very much in line with our goal of bringing to Wealth Managers high-performing software solutions and services, based on customer centricity, sound experience and product innovation."

Notes for Editors

The City of London Wealth Management Awards (COLWMA) recognise, promote and celebrate quality of service from Wealth Management companies and individuals. Winners of the company awards are determined by an online, public vote which took place between 6th December 2019 and 31st January 2020. Individual awards are based on the number of nominations received, reasons provided with each nomination and information in the public domain. The process is overseen by an independent panel of judges.

COLWMA is supported by the London Stock Exchange, and were sponsored by leading service and system suppliers to the regulated financial services sector, namely Allfunds, AutoRek, Platform Securities, Clearstream, Objectway, BITA Risk, Financial Software Limited, and XM.

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City of London Wealth Management Award Winners 2020

Company Awards

Best Advisory Service	Charles Stanley
Best Buy-Side Broker	Winterflood Business Services
Best Corporate Banking Services to Wealth Managers	NatWest
Best CFD Provider	Accendo
Best Fund	Rathbones
Best Fund Platform	Interactive Investor
Best FX Service Provider	XM
Best ISA Provider	Tilney
Best Junior ISA Provider	Killik & Co
Best Market Newsletter	Collins Sarri Statham Investments
Best Private Bank	Nedbank Private Wealth
Best SIPP Provider	AJ Bell
Best Structured Product Provider	Hilbert Investment Solutions
Best Spreadbetting Provider	SpreadEx
Best Investment Team of the Year for Charities	JM Finn
Family Office Of The Year	Hottinger
Best Goal Based/Robo Investing	Wealthify
Best Online/Mobile Access	Seven Investment Management
COLWMA 2020 Public Voting Winner: All Categories	True Potential
Regional Wealth Manager Of The Year: Central & Eastern England	GHC Capital Markets
Regional Wealth Manager Of The Year: Northern England	Ramsey Crookall
Regional Wealth Manager Of The Year: Southern England	Redmayne Bentley
Regional Wealth Manager Of The Year: Wales & Western England	Hawksmoor Investment Management
Regional Wealth Manager Of The Year: Scotland & Northern Ireland	Davy
The FSL Award For Best Innovation	Praemium
The London Stock Exchange Award For Execution-Only Stockbroking	Halifax Sharedealing
The Objectway Award for Discretionary Wealth Management	Brewin Dolphin
The BITA Risk Award for Wealth Management Company of the Year	St. James's Place Wealth Management

Individual Awards

Best Financial Planning	Mia Kahrmanovic	Charles Stanley
BITA Risk Wealth Manager of the Year (Female)	Patricia Astley	Julius Baer
BITA Risk Wealth Manager of the Year (Male)	Simon Reeks	Tilney
Outstanding Individual Achievement	Darren Hirsh	Redmayne Bentley
Outstanding Contribution to Society	Jer O'Mahony	Killik & Co
Best Industry Commentator	David Miller	Quilter Cheviot
Initiatives in Diversity	Caroline Lake	Brewin Dolphin
Fund Manager of the Year	Mark Hall	Franklin Templeton
The Clearstream Award for CEO of the Year	David Esfandi	Canaccord Genuity
Best Educational Initiative	Chris Taylor	Tempo SP
Financial Journalist of the Year	Dominic Walsh	The Times
Mudlark Award for Exceptional Performance in the Back Office	Ian Clogg	Fiske Plc
The Lifetime Achievement Award	David Nicol	Brewin Dolphin
Long Service Award	Gail La Milliere	Quilter Cheviot
Finance Director of the Year	Barry Bicknell	Interactive Investor
Best Marketing Specialist	Oliver Tregoning	JM Finn
Best Cass Specialist	Jonathan Dark	Smith & Williamson
Best Head of Dealing	Mark McCutcheon	Smith & Williamson
Best Technical Author	Chris Wagstaff	Columbia Threadneedle
Best Cyber Security Awareness Initiatives	Jon Cosson	JM Finn
Portfolio Manager of the Year	Loraine Hunt	True Potential
Exceptional Customer Service	Fraser Robb	Redmayne Bentley